## State Health Improvement Plan Healthy Eating & Active Living

Strategy:

Maximize and Develop Resources

## Maximize and Develop Resources

This strategy addresses the need to identify and leverage resources — philanthropic, corporate, public and other prospective donors to support and sustain efforts to improve health behavior.

## Objective 1:

- Develop funding plan for Governor's Council on Health Promotion and Disease Prevention
  - Identify prospective funders.
  - Engage prospects through individual and group meetings.
  - · Secure funding from at least one philanthropic organization.
  - Set up fiscal mechanism to receive and disburse funds.

## Objective 2:

- Identify and implement an incentive based fund raising tool to track participation and move contributions.
  - Secure initial funding
  - · Enroll on website
  - Enroll participants
  - Leverage additional funding using initial success

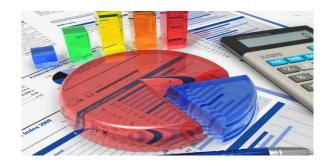


**Good for People.** 

**Good for Business.** 

**Good for Communities.** 







**Motivating People to be Active & Healthy** 

**Enabling Corporations to make a Difference in the Lives of Many** 

People + Health + Philanthropy



## **Good for Business & Community**



#### Corporate Giving Inspiring People to Get Active – Enhancing Brand Value

Social Networking: Individuals on Sponsored Club Pages

Personally Relevant & Highly Engaging

Peer / Community Support & Accountability

Opportunity Driven Behavioral Change

Builds Brand Awareness & Consumer /Employee Trust





The idea that every time I do something good for me, that it also benefits a cause I care about is incredibly motivating



#### The Clubhouse



#### **Personal & Community Health meets Corporate Philanthropy**

Real-time ticker on good deeds done well

#### **Funds Raised**

Total funds raised by month, year and since the journey started

#### **How You Make it Count**

Top activities & latest logged by your colleagues



#### **News, Promotions & Programs**

Connect daily with call-toactions, health, coaching and nutrition tips, how-to videos. you name it

#### **Monthly Leader Boards**

4258 Kudos

4129 Kudos

3999 Kudos

3274 Kudos

Barron

Stockwell

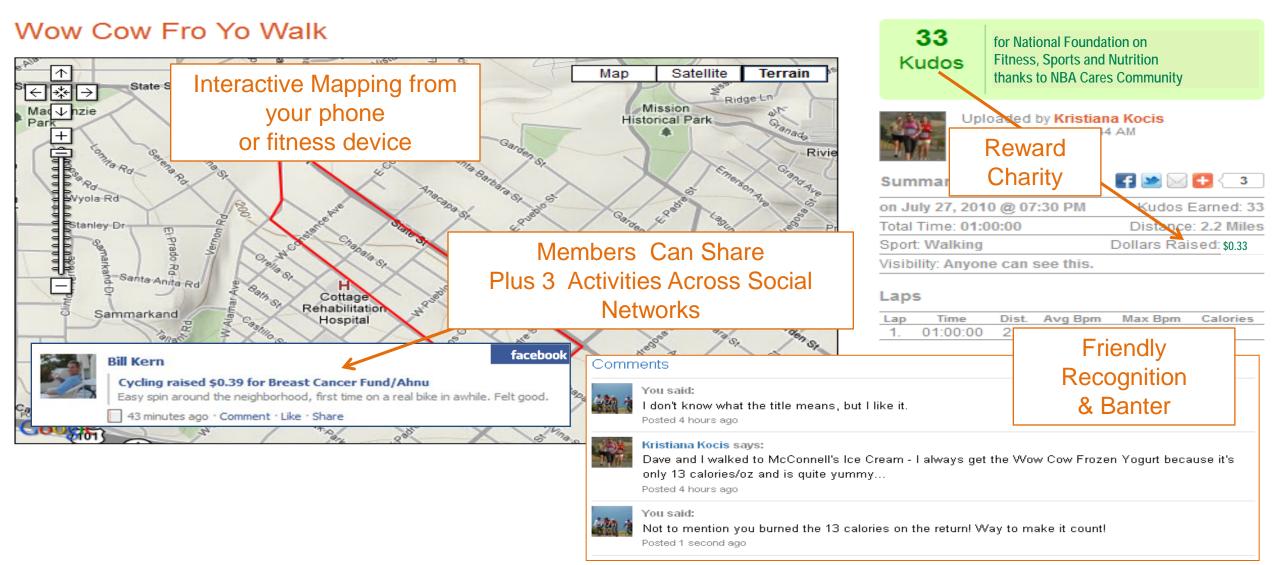
Watch yourself move up the ranks each month!



### Clubhouse Member Activity Sample



Earn Rewards & Recognition, Socialize with Fans, Friends & Family



# State Health Improvement Plan Healthy Eating & Active Living

Strategy: Building Support for Change

## **Building Support for Change**

This strategy addresses the need to generate a climate in which Delawareans are KNOWLEDGEBALE about and SUPPORT efforts to improve health behavior

# Objective 1: Identify key stakeholders and decision makers within each priority area

#### **Activities:**

- Priority settings (business, academia, community, elected officials, etc.)
  will be identified by the Governor's Council on Health Promotion and
  Disease Prevention's Steering Committee (CHPDP)
- Champions for each priority setting are contacted to begin building support for change
  - Who is in a position to influence public opinion?

## Objective 2: Create a strategy for stakeholder advocacy

#### **Activities:**

- Conduct key informant interviews to develop recommendations for advocacy strategies
- Based on recommendations, CHPDP will identify advocacy strategies to begin building support for change

## Objective 3: Mobilize a network of stakeholders to advocate for change

#### **Activities:**

- Create messaging materials (social marketing; social media)
  based on interviews and strategy recommendations
- Engage setting-specific champions
  - Who will be responsible for disseminating messaging?
- Convening and training champions
  - How are materials presented? What channels are used?